Dear Facilities Professional,

I want to take this opportunity to invite you to join the Utah Chapter of IFMA (The International Facility Management Association). Our Chapter is one of the largest and most recognized associations for the facility management professionals. We hope to build long-lasting professional relationships with every facilities-related professional in Utah. This is why we are contacting you!

IFMA membership provides you with the tools to meet the complex challenges of the modern workplace. You will be connected to valuable local contacts as well as be in contact with thousands of other facilities professionals around the globe.

Read the "Ten Reasons Why It Pays to Join the Utah Chapter of IFMA". It lays out the many benefits of belonging to IFMA. Find solutions fast to your problems, associate with fellow facilities professionals and have access to a mountain of information including educational and leadership opportunities. But that's not all, our annual golf tournament, holiday social, IFMA Bucks program, and other events strive to make chapter membership as fun as it is professionally beneficial.

On behalf of the Utah Chapter, I encourage you to join the more than 19,000 facility professionals worldwide benefiting from IFMA membership, as well as the more than 150 members in Utah who have experienced first-hand how chapter membership has enriched their careers, business relationships and personal friendships.

To join IFMA and the Utah Chapter, fill out the enclosed membership application or simply visit our website at www.ifmautah.org or www.ifma.org.

Sincerely,

Bryan Gillespie
President – Utah Chapter of IFMA

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What are IFMA Bucks?
The Utah Chapter of IFMA has an incentive program designed to encourage membership growth and increase member participation. The program enables you to accumulate IFMA Bucks which are redeemable at the annual Spring Conference 2010. The meeting features an auction where you use the Bucks you have earned to bid on a variety of items such as hotel and dinner packages, furniture, sports tickets and gift items.

The program was created to encourage and reward you for participating in all IFMA Chapter functions and to motivate you to bring some new members into the Chapter.

Rules and Regulations
1. The program is open to IFMA members.
3. Notify Roger Beck (801) 975-3015 to receive your IFMA Bucks for meetings or events where they are not distributed.
4. Lost IFMA Bucks are not replaceable.
6. If you have questions call Roger Beck (801) 975-3015 or email roger.beck@ihg.com

Ways to earn IFMA Bucks

<table>
<thead>
<tr>
<th>Activity</th>
<th>Bucks Earned</th>
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<tbody>
<tr>
<td>Attend World Workplace</td>
<td>30,000</td>
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<tr>
<td>Attend an educational offering sponsored by IFMA International</td>
<td>20,000</td>
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<tr>
<td>Attend Spring Conference</td>
<td>15,000</td>
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<tr>
<td>Attend Fall Conference</td>
<td>10,000</td>
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<tr>
<td>Attend a monthly chapter meeting</td>
<td>5,000</td>
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<tr>
<td>Attend a Chapter Social Event</td>
<td>10,000</td>
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<tr>
<td>Refer a New Member</td>
<td>20,000</td>
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<tr>
<td>Bring a non-member guest to a Chapter Function</td>
<td>5,000</td>
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<tr>
<td>Server as a Chapter Officer</td>
<td>30,000</td>
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<td>Serve as a Committee Co-Chair</td>
<td>30,000</td>
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<tr>
<td>Serve on a Chapter Committee</td>
<td>20,000</td>
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<td>Write an article for the newsletter</td>
<td>10,000</td>
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<tr>
<td>Write a review of a chapter meeting/event</td>
<td>5,000</td>
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<td>Serve on a task force</td>
<td>10,000</td>
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<tr>
<td>Earn your CFM designation</td>
<td>35,000</td>
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<tr>
<td>Speak at a Chapter Educational Seminar</td>
<td>15,000</td>
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<tr>
<td>Attend CFM review course</td>
<td>25,000</td>
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<tr>
<td>Date</td>
<td>Topic</td>
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<tr>
<td>January 1, 2011</td>
<td>Arc Flash Lunch and Learn</td>
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<tr>
<td>February 10, 2011</td>
<td>Joint BYU Student Chapter Meeting (New Broadcasting Building discussion)</td>
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<td>March 25, 2011</td>
<td>Utah Chapter of IFMA Spring Conference</td>
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<tr>
<td>April 12, 2011</td>
<td>Boilers: Energy Savings Best Practices</td>
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<tr>
<td>May 10, 2011</td>
<td>Construction &amp; Project Management</td>
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<tr>
<td>June 14, 2011</td>
<td>SHARP Recognition Program (Safety and Health Achievement)</td>
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<td>July, 2011</td>
<td>Board Retreat</td>
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<td>August 9, 2011</td>
<td>BIM (Building Information Modeling) Whole Building Design</td>
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<td>September 9, 2011</td>
<td>Golf Tournament</td>
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<td>October 2011</td>
<td>Fall Conference</td>
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<td>November 2011</td>
<td>Service Project</td>
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<tr>
<td>December 2011</td>
<td>Holiday Social</td>
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1. **FIND SOLUTIONS FASTER:** Avoid “reinventing the wheel”. Get information to solve a problem that may be new to you but has already been experienced, investigated and solved with first class solutions by fellow Utah facility managers who belong to the Utah Chapter of IFMA. Chances are you are not the first to encounter a challenge that can take a significant amount of time and money.

2. **LOCAL NETWORKING WITH OTHER PROFESSIONALS FROM TOP COMPANIES IN UTAH:** Utah has one of the largest organizations for facility management professionals. With over 180 members from all types of companies that have common issues, challenges and interests. There are opportunities each month at luncheons, seminars or education conferences to network with your peers. You can also e-mail the entire membership or call someone specific.

3. **PROFESSIONAL DEVELOPMENT THROUGH EDUCATIONAL OPPORTUNITIES:** Increase your opportunities to broaden skills and knowledge at chapter events including education seminars. Utah IFMA membership comes together often for presentations on timely subjects that will improve your ability to do a job better, faster and cheaper. After many of our luncheons, we tour facilities that provides the chance to see how the other company does it.

4. **CERTIFIED FACILITY MANAGER (CFM):** Receive your Certified Facility Management (CFM) certification. Prepare for this exam with information provided by IFMA through their extensive resources of information. You also have the option to join a certification study group to prepare for the CFM exam. More than ever, professionals see the necessity of attaining this certification. The CFM certification projects your skills at a high level of competence with best practices being utilized in every facet of your facilities department.

5. **A GREAT PROFESSIONAL NETWORK:** Become part of an impressive network of professionals that can enhance your life and give extra dimension to your job. Social events include an annual golf tournament, holiday social, service projects, monthly luncheons and scheduled educational conferences throughout the year.

6. **ASSOCIATE MEMBERS CAN SOLVE YOUR FACILITIES CHALLENGES:** To support you the professional Facilities Manager, there is a large group of Associate Members representing many different types of companies that have developed products, services and solutions geared specifically for your company’s needs.
7. **MEMBER RESOURCES:** Tap into the resources offered by IFMA:
- Communicate with other facilities professionals at regularly scheduled events or pick up the phone when you need to contact someone.
- Facilities Management Journal for latest industry news, trends, practical applications for all types of solutions.
- World Workplace Conference and Expo held in cities around the country on an annual basis, a world-class gathering of practitioners, companies, students and educators seeking education, information and interaction.
- Utah IFMA News monthly newsletter.
- Employment Opportunities.
- IFMA national Website
- Competency-based, self-study, online and audio courses
- Recognized facility management degree program
- Discounts on seminars, events and merchandise
- Global presence
- Recognition for professional achievements through IFMA’s Awards of Excellence program
- Exhibitor, sponsorship and corporate marketing opportunities
- Member Resource Center
- Online job referral service
- Online Membership Directory
- Online Buyer’s Directory
- Benchmarking and best practices
- The WIRE – Biweekly eNewsletter delivers the latest IFMA News
- IFMA Insider – Weekly eNewsletter delivers top stories of FM News
- Publications, research reports and conference proceedings
- IFMA Foundation, an instrument of information and opportunities for the profession and its representatives

8. **EMPLOYMENT OPPORTUNITIES:** In this down economy, it is great to have a network of fellow professionals that know where employment opportunities are to be had. Jobs are posted on the Chapter website when they come available.

9. **LEADERSHIP OPPORTUNITIES:** Chapter committee and leadership positions allow members to contribute in areas such as program and event planning, marketing, Web development and member recruitment. As a source of personal development, participation as a chapter leader or organizer is highly rewarding. Chapter involvement is a source of pride, accomplishment and honor.

10. **IFMA MEMBERSHIP BENEFITS YOUR COMPANY** through increased efficiency and production in your facilities management team.
Membership Application
Utah Chapter of IFMA

Membership Options:
A. Select the premium membership package to get the TOTAL IFMA membership experience:

- Premium
  In addition to the base membership fee of US$179.00, the Premium Package gives you chapter membership, one council membership, mail delivery and the opportunity to support the IFMA Foundation. In some instances chapter dues are less than or exceed the standard chapter allocation of US$92 professional, associate, young professional or retired. The Premium Package:
  - Professional: US $383
  - Associate: US $383
  - Student: US $35
  - Young Professional: US $303
  - Retired: US $304
  - Council Choice: (Complete list of councils in box 3 below)

- OR -

B. Create your own membership:
1. Base membership: (required) US $179.00
2. Chapter membership: (required) US $92.00

3. Choose Your Councilor Community of Practice Membership(s) (optional):

- Councils:
  Select an IFMA council in your area of expertise or interest. Council membership is US $55 per council.
  - Academic Facilities
  - Airport Facilities
  - Banking Institutions & Credit Unions*
  - City and Country Clubs
  - Corporate Facilities
  - Corporate Real Estate
  - Environmental, Health & Safety
  - FM Consultants
  - Health Care
  - Information Technology
  - Legal Industry*
  - Manufacturing
  - Museums/Cultural Institutions
  - Public Sector Facilities*
  - Research & Development
  - utilities*

- Communities of Practice:
  Select an IFMA Community of Practice in your area of expertise or interest. Community of Practice membership is US $25.00
  - Hospital Facility Management & Engineering Community
  - Religious Facilities Community
  - Restaurant & Food Service Community
  - Retail Facilities Community

4. Mail Delivery (optional):
- Select this option for mail delivery of IFMA benefits (FMJ magazine) via Postal service US $42

5. IFMA Foundation Donation (optional):
- US $15 or (other amount)
The IFMA Foundation is a 501 (c)(3) corporation. Donations to the foundation are tax deductible.

- Deduct US$50 from above total for a dual membership discount if you are a member of AFE or ISSA Check below and include your AFE or ISSA membership 10#. (Membership will be confirmed with AFE or ISSA prior to discount.)
  - AFE member 10#
  - ISSA member 10#

7. Method of Payment
Membership dues payable in U.S. funds. International members may pay equivalent dues in domestic funds. IFMA EIN - 38-2402699.
- Check # ______________________ enclosed for $ ______________________ (Please make checks payable to IFMA)
- Charge $ ____________________ to my: AMEX Diners Club Discover MasterCard VISA
- Credit Card #: __________________________________________________________
- Authentication#: ______________________ Exp. Date: ________________
  (A 3 - 4 digit number printed on front or back of card.)
- Card member name: _______________________________________________________
- Billing address: ___________________________________________________________
- Signature: ______________________________________________________________

Return completed form with payment to:
IFMA Headquarters
1 E Greenway Plz, Ste 1100
Houston, Texas 77046-0194
USA
P: 1-713-623-4362
F: 1-281-974-5650
membership@ifma.org

Membership fees to IFMA are not deductible as a charitable contribution for federal income tax purposes, but may be partially deductible as an ordinary business expense. IFMA estimates that 1% of your dues are not deductible because of lobbying activities on behalf of its members.